

# International Agribusiness Center

Weekly Country Report, November 30-December 4, 2020

*Compiled by Lindsey Sarbacker, Food Export Intern - IABC*



## **USDA/Global Agricultural Information Network Reports**

Canada and United Kingdom Conclude Interim Trade Talks – [link](#)

On November 21, 2020, Canada announced conclusion of an interim trade agreement to mitigate possible trade disruption associated with the United Kingdom leaving the European Union and thereby the Comprehensive Economic and Trade Agreement. While the text is not yet public, Canadian officials have indicated the interim agreement will largely preserve current trade between the two countries

Canada Revises Dairy Farmer Compensation Schedule – [link](#)

Canada will accelerate payment of the remaining \$1.1 billion USD compensation for estimated losses attributable to market access ceded in Pacific rim and European trade deals over three years (rather than the previously announced seven-year period). Poultry and egg farmers will receive more than \$530 million USD compensation in the form of government investment programs over ten years for market access ceded in the same trade agreements. Anticipated compensation for market access ceded in the United States-Mexico-Canada Agreement is not included in the above totals.

Japan - ALIC Tenders 750 MT of High Protein NFDM – [link](#)

On November 26, the Agriculture and Livestock Industries Corporation (ALIC) announced that it had successfully tendered 750 metric tons (MT) of non-fat dry milk (NFDM) with a minimum protein content of 35 percent from the United States. Under the U.S.-Japan Trade Agreement, Japan had committed to reserve 750 MT for skimmed milk powder with a minimum protein content of 35 percent as part of its annual global quota.

The Impact of RCEP on US Agricultural Exports to Thailand – [link](#)

The Regional Comprehensive Economic Partnership (RCEP) is expected to have a marginal impact on U.S. agricultural exports to Thailand. Fish products will see the largest reductions of tariffs for agricultural products important to the United States, but the effect will be marginal as the tariff reduction on high tariff-rate products will gradually decline to zero within 10-15 years.

HPAI Hits Commercial Egg Farm in Western Poland – [link](#)

On November 25, 2020, Poland's Chief Veterinary Officer (CVO) announced a case of highly pathogenic avian influenza (HPAI) on a large commercial egg farm in western Poland's Wielkopolska Province. Although Poland is the European Union's (EU) largest poultry producer, it is not currently eligible to export poultry meat or eggs to the United States.

China Notifies Revised Overseas Facilities Registration Regulations as TBT 1522 – [link](#)

On November 16, 2020, China notified the Regulations of the People's Republic of China on the Registration and Administration of Overseas Manufacturers of Imported Food (Draft for Comments) to the WTO TBT



Committee as G/TBT/N/CHN/1522. The draft regulations require registration of overseas manufacturers, processors, and storage facilities that export foods to China. A previous draft of the regulations was released for domestic comments on November 26, 2019. Once finalized, these regulations will replace Decree 145, which was issued by the General Administration of Supervision, Inspection, and Quarantine (AQSIQ) in 2012. The comment deadline is January 15, 2021. Comments can be sent to China's TBT Notification and Enquiry Center at [tbt@customs.gov.cn](mailto:tbt@customs.gov.cn). This report contains an unofficial translation of the draft regulations.

Austria – Exporter Guide – [link](#)

Consumer-oriented food and beverage products remain the top U.S. agricultural and food exports to Austria. In 2019, the consumer-oriented sector accounted for almost 60 percent of total U.S. agricultural, fish, and forestry exports to Austria. Consumer trends are creating good market opportunities for organic, health, diet, convenience, and 'sustainable' food products. Market opportunities for U.S. products include fish and seafood products, tree nuts, processed fruits and vegetables, bourbon whiskies, fresh fruits and vegetables, wine, pet foods, dried fruits, fruit juices, snack foods, and high-quality beef. However, the COVID-19 crisis and response have impacted the economy and trade and generated uncertainties.

Philippines – Exporter Guide – [link](#)

The Philippines is the ninth largest export market for U.S. agricultural products and its largest market for consumer-oriented products in Southeast Asia. Meanwhile, the United States maintains strong market share within the Philippines, second only to ASEAN. Top U.S. exports include soybean meal, wheat, dairy products, prepared food, and processed vegetables. Despite COVID-19 disruptions to trade flows, business operations, and consumer welfare, U.S. agricultural exports to the Philippines are up 12 percent through September 2020, while FAS Manila forecasts year-end sales will reach a record \$3.1 billion, topping 2019 by seven percent. High-value, consumer-oriented food and beverage products with the best prospects for future export growth include fresh fruits and vegetables, poultry, prepared food, processed fruit and vegetables, and red meat.

### **Food Processing Magazine**

Pandemic Shapes Holiday CPG Purchases – [link](#)

Purchases of consumer-packaged goods during this holiday season should rise between 9.5% and 11.5% over last year, although most of that is due to ongoing sales bumps from the pandemic, according to the latest forecast from the Consumer Brands Association.

The CBA based its prediction on the fact that in the last four months, year-over-year sales for consumer goods have gone up more than 10%. The expected gain from holiday purchases is about another 3%.

*Disclaimer: This list is by no means complete, for more information please refer to the links above.*